



THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PROCUREMENT DEPARTMENT
75 North Pace Boulevard
Pensacola, FL 32505

RFP AWARD NOTICE

DATE:
June 4, 2026

RFP TITLE & REFERENCE:
Direct Delivery of Diesel Fuel, Gasoline, and
Fuel Additive to School District Sites,
RFP #261005

DESCRIPTION OF PURCHASE:

An annual agreement with four (4) renewal options to provide diesel fuel, gasoline, and fuel additive for use in fleet vehicles, school buses, and equipment at various locations. Recommend award to the highest ranked Responder in accordance with the evaluation criteria for responsiveness, company experience, references, emergency plan preparedness, and pricing.

Effective Dates: August 1, 2026 through September 31, 2027.

REQUESTED BY:

Transportation

SUPPLIER NAME:

Cougar Oil. Inc., Pensacola, Florida

AMOUNT OF PURCHASE:

\$4,834,599.53 Est./Yr

FUNDING SOURCE:

General Fund (1110)

METHOD OF PROCUREMENT:

ECSD RFP

Responses Received: 4 Responses Rejected: 1

DATE AND TIME POSTED:

June 4, 2026, 3:35 p.m. Central Time



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RFP TABULATION

Date: 6/4/26
RFP #: 261005
RFP Title: Direct Delivery of Diesel Fuel, Gasoline, and Fuel Additive to School District Sites

Awarded Responder Is Highlighted

Evaluation Criteria	Maximum Points	Colonial	Cougar Oil	Mansfield
Responsiveness to RFP	(Up to 5 pts)	5.00	5.00	5.00
Company Experience	(Up to 20 pts)	15.00	20.00	17.00
References	(Up to 10 pts)	8.00	10.00	8.00
Emergency Plan Preparedness	(Up to 25 pts)	20.00	24.00	18.50
Cost Proposal	(Up to 40 pts)	25.00	39.65	40.00
Total Points	100 pts	73.00	98.65	88.50

Fuel Tanks				
Differential Charge Per Gallon				
Location	Fuel type	Colonial	Cougar Oil	Mansfield
1) School Bus Garage	Diesel	\$ (0.1416)	\$ 0.0185	\$ (0.2106)
	Gasoline	\$ 0.0450	\$ 0.0150	\$ (0.0404)
2) Tate High School	Diesel	\$ (0.1488)	\$ 0.0185	\$ (0.2100)
	Gasoline	\$ 0.5560	\$ 0.0150	\$ 0.0129
3) Escambia High	Diesel	\$ (0.1416)	\$ 0.0185	\$ (0.2100)
	Gasoline			
4) Geo. Stone Voc.	Diesel	\$ (0.1416)	\$ 0.0185	\$ (0.2100)
	Gasoline	\$ 0.5560	\$ 0.0150	\$ 0.0129
5) Walnut Hill Garage	Diesel	\$ (0.1525)	\$ 0.0300	\$ (0.1859)
	Gasoline	\$ 0.5560	\$ 0.0250	\$ 0.0387



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Generators				
Differential Charge Per Gallon				
Location	Fuel type	Colonial	Cougar Oil	Mansfield
1) Pensacola High Gym	Diesel	\$ 0.5660	\$ 0.1000	\$ 0.2560
2) Success Academy (Upon the hill)	Diesel	\$ 0.5660	\$ 0.1000	\$ 0.2560
3) Success Academy (George Stone Parking Lot)	Diesel	\$ 0.5660	\$ 0.1000	\$ 0.2560
4) School Bus Garage	Non-Ethanol Gasoline	\$ 0.5660	\$ 0.1000	\$ 0.5448

Diesel Fuel Additive At All Locations					
	Product Name	Price Per Gallon	Treat Rate	Actual Treated Cost Per Gallon	Minimum Order
Colonial Oil	Power Service 3850-02 Diesel Kleen + Cetane Boost	\$ -	1 gal treats 1,500 gal	\$ -	6,000 gallons
Cougar Oil	Diesel Power Fuel Treatment	\$ 21.36	1 gal treats 2,000 gal	\$ 0.106800	none
Mansfield Oil	Powergaurd 4370	\$ 40.00	1:000 gal	\$ 0.0400	1,000 gallons

Gasoline Additive At All Locations					
	Product Name	Price Per Gallon	Treat Rate	Actual Treated Cost Per Gallon	Minimum Order
Colonial Oil	Unknown	Unknown	Unknown	0	Unknown
Cougar Oil	Included	Included	Included	Included	None
Mansfield Oil	Fuel Plus	Unknown	Unknown	\$ 0.0100	Unknown



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Final Estimated Fuel Cost Based On Sample RFP Prices Including Additive, Fees, and Taxes			
	Colonial	Cougar Oil	Mansfield
Final Fuel Tanks Cost	\$ 4,523,495.67	\$ 4,743,723.79	\$ 4,698,367.93
Final Generators Cost	\$ 98,556.98	\$ 90,875.74	\$ 94,227.20
Total Cost	\$ 4,622,052.65	\$ 4,834,599.53	\$ 4,792,595.13

RFP TABULATION, RECOMMENDATIONS, AND PROTEST

RFP tabulations with award recommendations are posted for 72 hours in the Procurement Department Office and also posted on Bidnet Direct website address at: <https://www.BidNetDirect.com/florida> Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes and School Board Rules shall constitute a waiver of proceedings under Chapter 120 Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and Responders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

Allison Watson, Director
Procurement Department